


No.353/19/2022-NT
Government of India
Ministry of New and Renewable Energy
(Hydrogen Division)

Atal Akshay Urja Bhawan
Opp. CGO Complex, Lodhi Road,
New Delhi-110003
Date: 22nd May 2023

Subject: Corrigendum in the bid published on GeM portal (Bid No. GEM/2023/B/3385619) for hiring a Program Management Unit (PMU) reg.

This is with reference to the bid published on GeM Portal (Bid No.: GEM/2023/B/3385619) dated 25.04.2023 for inviting Expression of Interest (EoI) for hiring a Program Management Unit (PMU) under National Green Hydrogen Mission (NGHM). In this connection, the Ministry's corrigendum/clarifications in respect of several queries received from bidders regarding the said published bid on GeM portal, are placed at Annex.

2. Further, it is informed that last date of bid submission on GeM portal has been extended up to 1st June 2023 (1500 hrs).


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Scientist-C

Annex

S.No.	Clause in EOI	Queries received from Bidders	MNRE's Clarification
1.	1.4 <i>"In case the Mission implementation requires deployment of additional manpower during the period of contract, additional manpower, maximum upto 5, will be provided at the same rates"</i>	How will the rate for individual manpower be determined since the financial form 4B requires lump-sum price quote ?	Revised Form 4B(1) for providing rates of manpower per month is attached at Annex-I.
2.	Form 3C	Form 3C mentions revenue from consulting services, where as in pre-qualification criteria it has mentioned revenue from consulting and other businesses also. Request your clarification?	The qualification criteria, as mentioned in the main EOI document at clause 2.6.4 (S. No. 3), will be considered. Revised Form 3C is attached at Annex-II.
3.	2.6.5 B Programme Manager	<p>According to the current evaluation criteria, if the programme manager has 11 year and 29 days of experience, the marks awarded would be 10 marks, however with 12 years and 2 days, the marks awarded will be 15 marks. (In this case just for difference of 3 days of experience, the awarded marks varies by 5, which can be make lead to misjudgment in experience)</p> <p>Suggestion: Minimum 5 years – 7 marks For every incremental year – 1 marks each</p>	Not Agreed.
4.	2.6.5 B Programme Manager	<p>Each programme manager can be allocated 5 marks each for evaluation which makes it upto 15 marks. Since, if weighted average is considered, even lower years of experience is adjusted with the other programme manager of higher experience.</p> <p>Suggestion: While, the Eoi mentions the requirement of 3 programme managers as per 1.3, the evaluation criteria mentions the evaluation marks for just <u>one programme manager</u>.</p>	Weighted average will be considered.

5.	2.6.5 B Subject Matter Expert	<p>According to the current evaluation criteria, if the programme manager has 19 year and 29 days of experience, the marks awarded would be 10 marks, however with 20 years and 2 days, the marks awarded will be 15 marks. (In this case just for difference of 3 days of experience, the awarded marks varies by 5, which can be make lead to misjudgment in experience)</p> <p>Suggestion: Minimum 10 years – 7 marks For every incremental year – 1 marks each</p>	Not Agreed.
6.	2.6.5 B Subject Matter Expert	<p>Since most of the projects initially will be set up for ammonia assets.</p> <p>Suggestion: Must have experience of working in the industry with knowledge of production, handling and utilization of hydrogen or ammonia</p>	(Table in Para 2.6.5- Part B Sl. No.2 of 'Subject Matter Expert' may be read as: ' <i>Must have experience of working in the industry with knowledge of production, handling and utilization of hydrogen or ammonia.</i> '
7.	2.6.5 C Approach and Methodology	Does the Approach and Methodology needs to be submitted along with the proposal or it will be directly presented to MNRE during the presentation session. Is there a page limit for each of the sections?	Approach and Methodology needs to be submitted along with technical bid.
8.	2.6.5 Team shall be stationed at MNRE	Typically the subject matter experts/team leader in other PMUs is given a relaxation for being stationed at client office since owing to higher age and being a business leader for respective consultants. Request you to consider a presence of 3 days a week with mutual agreement from MNRE.	Not Agreed. The SME/ team leader will be leading day to day programme and related work. This will ensure that the team is dedicatedly working towards the objective.
9.	2.7.2 Performance Security	Request your consideration of reducing the performance bank guarantee to <u>five percent of the total financial proposal.</u>	<p>Department of Expenditure's OM No. F. 1/2/2023-PPD dated 3rd April 2023 regarding Amendment in General Financial Rules, 2017- Rule 171(i) Performance Security states that <i>the Performance Security should be for an amount of three to ten per cent (3-10%) of the value of the contract as specified in the bid documents.</i></p> <p>In accordance with the above OM, the value of performance bank guarantee has been taken as ten percent of the total financial proposal.</p>
10.	Form 3J: Point 3	Case study of similar type of engagement: Impact of the engagement and enablement of <u>startups</u> – Request you to clarify for requirement of case study related to START-UPS.	'Startups' shall be read as 'New & Renewable Energy Technologies.'
11.	Form 4B:	While the EoI document states the requirement of PMU for 2 years (extendable by 1 year subsequently at a time), the financial form 4B requires the price quote to be submitted for 3 years. Request clarification for the same.	The per month cost quoted by the entity in [Proforma 4B(1) at Annex-I] will be replicated in case an extension is provided.

12.	Form 4B and general	If the project is extended for further more than 3 years, one year at a time, the cost shall be same as of 2nd year or what's the procedure to obtain costing for extendable periods.	The per month cost quoted by the entity [Proforma 4B(1) at Annex-II] will be replicated in case an extension is provided.
13.	Section 2, Clause 2.6.4, Sr No 2, Pg. No.12	The project will require detailed subject knowledge and prior expertise of working on power sector/ new & renewable energy projects. We request you to consider large scale assistance programs covering strategy and Governance, Policy formulation/Knowledge Partnership services for Centre/state governments within the power sector and new & renewable energy projects only.	Not Agreed.
14.	Section 2, Clause 2.6.4, Sr No 3, Pg. No.12	Considering the scale and breadth of the project, we request you to consider average revenue from consulting services and related activities of Rs. 500 crore and above in the last three financial years.	Not Agreed.
15.	Section 1, Clause no 1.3, Pg. No.5	The RFP document sought 5 personnel to be deployed under the PMU, while technical evaluation will be conducted on 2 personnel only – SME and one Program Manager. Please confirm if our understanding is correct.	Weighted average will be considered while evaluation of SME.
16.	Section 2, Clause 2.6.5, Sr No B, Pg. No.13	As the assignment requires full time deployment of named resources, we propose to relax the work experience requirement of the program manager, as indicated below: • 5-7 years – 5 Marks • 7-10 years – 10 Marks • >10 years – 15 Marks We will ensure additional senior resources will oversee the progress of the project	Not Agreed.
17.	Section 2, Clause 2.6.5, Sr No B, Pg. No.13	As the assignment requires full time deployment of named resources and hydrogen is an emerging area, we propose to relax the work experience requirement of the Subject Matter Expert, as indicated below For Subject Matter Experts: - 8-12 years – 5 Marks - 12-15 years – 10 Marks - >15 years – 15 Marks As renewable plays a vital role in the hydrogen value chain, we also request to include experience related to renewable and new energy in the experience criteria. We also request to include consulting experience in the evaluation criteria. The requirement can be phrased like: Must have experience of working in the industry or consulting firm with knowledge of production, handling and utilization of hydrogen and new energy areas. Experience in project implementation, contracts, trade and taxation is also desirable.	Not Agreed.
18.	Section 2, Clause 2.6.6, Pg. No.14	The Green Hydrogen Mission is a key pillar of the government's energy transition strategy. The PMU will require a detailed understanding of global trends in the nascent industry and play a critical role in policy formulation over the contract period. Accordingly, request the weights for technical and financial scores to be set in the ratio of 80:20	Not Agreed.
19.	Section 2, Clause 2.11, Pg. No. 17	Considering the size and value of the bid and high EMD amount, we would require 3 weeks to prepare the response document post the receipt of clarifications. We request you to extend the deadline by 1 week	Not Agreed.
20.	Point 1.2 Scope of work, Pg. No.3	We request if the point can be updated as follows: "Coordinating IT initiatives including setting up web portals (maximum of 3) and services,"	Not Agreed.

21.	Point 1.2 Terms of Reference (ToR), Pg. No.3	We request if the Point 1.2 Terms of Reference (ToR), subpoint "vi. Acquiring and managing cost and technical data" can be further detailed out.	Not Agreed.
22.	Criteria, Pg. No.13	We request if the criteria can be updated as follows: "Experience of designing and executing initiatives to promote technology programmes / innovations on behalf of Central Govt./State Govts/Central Govt Agencies/PSUs/State Govt. Agencies"	Not Agreed.
23.	EMD Query, Pg. No.8	We request if the EMD amount can be reviewed. MNRE has previously sought EMD amount ranging from Rs. 10,000-1,00,000 and a similar approach may be followed. "2.3.1 A Earnest Money Deposit in the form of a Demand Draft/ Bank Guarantee, from a scheduled Indian Bank in favour of DDO, MNRE, payable at New Delhi, for the sum of Rs. 20,000 (Rupees Twenty Thousand Only) shall be required to be submitted by each Applicant."	Not Agreed.
24.	Page 12	Given the strategic nature and importance of work, we request if the turnover criteria may be increased and the most recent 3 financial years may be considered. "The Consulting Agency must have a cumulative revenue from consulting services and related activities of Rs. 1000 crore and above each in the last three financial years (2019-20, 2020-21 and 2021-22). (A certificate from a Chartered Accountant should be submitted)."	Not Agreed.
25.	Pg. No. 24	Is the Power of Attorney to be submitted in format as specified in the Invitation to Expression of Interest or will the standard Power of Attorney, that authorises personnel to represent and sign Proposals, Contracts, Agreements, Bids, Tender Documents, Business Partnership Agreements, or other similar documents on behalf of Company, suffice?	Not Agreed.
26.	Pg. No. 25	Is the Bank Guarantee for Earnest Money Deposit to be submitted in format as specified in the Invitation to Expression of Interest or will the standard format suffice?	Not Agreed.
27.	Minimum Qualification Criteria Page no. 12, Clause no. 2.6.4 (1).	We understand that a company should be Incorporated or Registered under Companies Act, 1956 and Registered with the GST Authorities.	Yes

28.	Minimum Qualification Criteria Page no. 12, Clause no. 2.6.4 (2).	Kindly request you to accept below modified clause: Experience of managing 2 large scale PMU for atleast one year / 2 large scale assistance programs covering strategy and Governance, Policy formulation/Knowledge Partnership services for Central Govt./State Govts/Central Govt. Agencies/ State Govt. Agencies with a minimum contract value of INR 3 crores in last 10 years in India or Abroad.	Not Agreed.
29.	Technical Evaluation Page no. 13, Clause no. 2.6.5 (A. 1 & 2)	Suggestion to combined Point No. 1 & 2 in sectional marks table and should be 5 marks per assignment and total marks should be 40.	Not Agreed.
30.	General	Kindly clarify if Consortium/JV is allowed and no. of members allowed.	Consortium/JV is not allowed.
31.	General	As this is a EOI with submission of Technical & Financial Proposal for final selection, we request the client to share the Draft contract agreement to clarify on Legal obligations of the Client and the Consultant.	Will be shared at a later stage.

Form 4B(1): Summary of Costs

S. No.	Post	Remuneration per month (Rs/ month)
1	Subject Matter Expert (Industry)	
2	Programme Manager – I (Pilots & R&D)	
3	Programme Manager – II (Financial and Risk analysis)	
4	Programme Manager – III (IT and Data)	
5	Executive Assistant	

GST would be payable at the applicable rates as may be in force from time to time.

Form 3C: Format for Pre-Qualification Proposal (Cumulative Annual Turnover of Applicant)

S.No.	Financial years	Revenue from consulting services and related activities (INR)
1	2019-20	
2.	2020-21	
3.	2021-22	
	Cumulative Annual Turnover	

Certificate from the Statutory Auditor

This is to certify that [name of company] [registered address] has received the payments shown above against the respective years.

Name of Authorized Signatory

Designation.

Name of firm

Signature of Authorized Signatory Seal of Audit firm

Note:

1. In case the Applicant does not have a statutory auditor, it may provide the certificate from its Chartered Accountant.