

F. No. 11/07/2014-15/ST
Ministry of New & Renewable Energy
Govt. of India
Solar Thermal Division


14 Block, C.G.O. Complex,
Lodhi Road, New Delhi – 110003

Dated : 09.10.2014

Reg: Minutes of Third Review Meeting with manufacturers / suppliers and channel partners of Box and Dish type solar cookers held on 12th September 2014, at Block-14, MNRE.

Dear Sir,

Please find enclosed herewith the Minutes of Third Review Meeting with manufacturers / supplier and Channel partners of Box and Dish type solar cookers held on 12th September 2014, at Block-14, MNRE.


(Dr. R. P. Goswami)

Director/ Scientist 'E'

Copy to:

1. PPS to Joint Secretary (NSM), MNRE
2. Sh. K.G. Suresh Kumar , Under Secretary, MNRE
3. To All Channel partners of box & dish type solar cookers
4. To suppliers / manufacturers of box & dish type solar cookers

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Government of India
Ministry of New & Renewable Energy
Solar Thermal Division

Minutes of Meeting: Box and Dish type solar cookers

The 3rd review meeting of the sale/distribution of Box and Dish type solar cookers was held on 12th September, 2014 at Room No. 002, MNRE, under the chairmanship of Sh. Tarun Kapoor, Joint Secretary, MNRE. The list of participants are enclosed as **Annexure-I**.

1. The objective of the meeting was to review the achievement of channel partners in Box type and Dish type solar cookers during last financial year 2013-14.
2. Dr. Goswami initiated the meeting. Through presentations it was informed that after 2nd review meeting, MNRE had allocated targets of 10500 Nos. (Box), 10190 Nos. (Dish) Type Solar Cooker under the financial year 2013-14 to **12 Channel partners**. However only **10 Nos. of Channel Partners** were able to distribute 1741 Nos. (Box) 1311 Nos. (Dish) Type Solar Cooker. The sale / distribution of 16.5% Box & 12.8 % Dish type solar cooker are insignificant. In the meeting it was realized that some state agencies are performing better and achieving their proposed targets in comparison of most channel partners who are unable to achieve their targets. In the meeting it was deeply assessed that not meeting targets by channel partners often creates uncertainty for MNRE in meeting financial and physical targets.
3. Despite of various relaxations to channel partners their performance was insignificant. Hence it was expressed by some manufacturers that those manufacturers / suppliers and channel partners who are not actively contributing in this sector may be discontinued from MNRE list of empanelled manufacturers and those channel partners who are consistently meeting their targets be encouraged.
4. In the meeting the Under Secretary (CST), informed that MNRE has allocated the target of 21200 nos. (Box) & 1150 nos (Dish) type solar cookers to various state nodal agencies i.e. Haryana, Himachal Pradesh, Jammu & Kashmir, Gujarat, Goa & Punjab. Hence, it was suggested in the meeting that the manufacturers / suppliers and channel partners may also participate in the SNAs programme through submission of respective proposals to SNAs.
5. In the meeting it was also requested and informed to the channel partners must submit any claim for subsidy against the target allocated in previous year in the prescribed format on or before 10th October 2014 so that the respective accounts for the financial year 2013-14 can be settled. Any request received after the above mentioned date will not be considered.

6. During the discussion, the manufacturers / suppliers and channel partners expressed to increase the benchmark costing, subsidy. They also requested for third party inspection / verification at the earliest so that the subsidy could be released to channel partners immediately. They were also requested for allocation of targets for current financial year.

7. In the meeting it was agreed upon:

- i. To fasten the verification process MNRE will also consider the third party inspection / verification through educational institutions/ RTCs / TCOs and other organizations in addition of SNAs.
- ii. On the issue of benchmark cost, it was stated that MNRE will set up a committee.
- iii. MNRE will review the names and performance of manufacturers / suppliers and channel partners in the MNRE list of empanelled manufacturers and the required changes will be made soon

The meeting ended with the thanks to chair.

Chair Members:

- 1) Sh. Tarun Kapoor, Joint Secretary, MNRE
- 2) Dr. R.P. Goswami, Director, MNRE
- 3) Sh. K.G. Suresh Kumar, Under Secretary, MNRE
- 4) Sh. Nikhil P.G., STT(coordinator),MNRE

Channel Partners:

1. M/s. Solar World
2. M/s. Nucifera Renewable Energy Systems.
3. M/s. Su-solar Tech. Systems
4. M/s Sharda Inventions
5. M/s Pragat Akshay Urja
6. M/s Universal Engineers Enterprises
7. M/s Uratom Solar India Pvt. Ltd.,
8. M/s. Fabrako Engineers
9. M/s. Arsh Electronics
10. M/s. K. Energy

Upcoming Manufacturers/suppliers:

11. Waaree Energies Ltd.,
12. Simplified Technologies for Life